

Faulkner Four Percent **4%**

December 8, 2008

In keeping up with the latest housing trends, we have some good news for you. As you may or may not be aware, Congress is trying to adjust the downward trend of house values. This is good news for you. Congress is trying to get a bill passed for homebuyers, presently offering homebuyers that want a new loan, a lower interest rate. This means that since your house is on the market, a buyer could write a contract and get a 4.5% interest rate on it. When people are able to have a lower interest rate they are more prone to buy. Buyers feel that they can afford to buy a home. A Buyer would also be willing to pay a little more for a house that they want because the monthly payments will be lower.

We are keeping up to date with what is going on in the real estate markets and are looking forward to having the present trend turn around. With all of this coming about, we want to assure you that as always, we will do our best to bring you an offer on your home. I personally look forward to the economy straightening itself around. We want to take this time and thank you for allowing us to have your home on the market. We are looking forward to what the new year will bring.

If you have any questions or concerns, please give us a call. We will find out an answer to any concerns you might have. We will be glad to discuss our take on what is going on with the economy. We want to give you full service, which includes keeping you informed on the important decisions being made by Congress on your behalf.

Thank you for trusting us to sell your home. As we go into this Holiday Season we wish you and your family the best and a good New Year.

Sincerely,

Faulkner Four Percent
513-594-2793